

Chief Executive Officer



With annual revenues of over €1 billion, Dairygold's Co-operative Society operates Dairy, Agri, & Retail businesses in Ireland as well as dairy production/marketing operations in the UK, Europe, and Asia. The organisation processes c.1.5 billion litres of milk annually to produce a suite of speciality dairy ingredients for customers in more than 50 countries around the world.

Owned by its farmer members Dairygold has a deeply rooted and strong co-op heritage stretching back over a century in the fertile agricultural heartlands of South-West Ireland. Currently employing 1,275 people, the business has recently completed a comprehensive €300 million capital investment programme to develop world-class dairy facilities on its four dairy processing sites which will ensure that the growth ambitions of its milk supplier members are fully realised. The Co-operative is now embarking on the next phase of its growth strategy which will see the business target the development of higher margin activities with a focus on the Health and Nutrition sector, while remaining a highly efficient dairy processor serving key customers in international markets. In the Munster region, Dairygold operates a well-established Agri Business/Retail network (**Co-op Superstores**) serving a wide customer base with agri-inputs and related homeware and garden products.

*Due to the impending retirement of the current CEO, the Board has retained **Russell Reynolds & Associates** (London) to assist with the recruitment of a Chief Executive Officer to lead the business into its next stage of development.*

The Role

Reporting to the Board of Directors and based in the company's headquarters in Mitchelstown, Co. Cork, the Chief Executive will have full responsibility for the following:

- ▶ All aspects of the organisation's operational and financial performance.
- ▶ Working with the Senior Leadership Team and The Board, to further drive the strategic development and growth of the Dairygold business.
- ▶ Exploiting the benefits of the recent capital investment programme to enable the business deliver higher margin returns through the development of value-added products and services across Dairy and Agri Business.
- ▶ Identifying acquisition and other opportunities that are consistent with the strategic direction of the Society.
- ▶ Maintaining and developing close relationships with employees, shareholder members, customers, and key strategic business partners.
- ▶ Ensuring clear and effective communications between Dairygold and its members both through its representative structure and directly to shareholders.
- ▶ Leading the organisation's strategy on climate change, carbon reduction and sustainability.

Profile

The successful candidate will possess an entrepreneurial mindset with outstanding organisational/leadership skills and C-Suite experience. Knowledge and experience of developing and implementing profitable commercial strategies in the global dairy sector will be of advantage. The preferred candidate will be a senior executive of exceptional calibre and vision with strong people and leadership skills and a proven ability to deliver competitive advantage. He/she will have excellent communication and influencing skills with a proven track record of developing and maintaining effective relationships with all key stakeholders in line with Dairygold's ethos and core values.

The CEO role will provide an exceptional opportunity to lead the Dairygold business through an exciting phase of its continuing development. Interested candidates should send an email accompanied with a current CV to:

paula.cullen@russellreynolds.com
+44 207 830 8061

www.dairygold.ie

Dairygold Co-Operative Society Limited is an equal opportunities employer