

The
Natural
Source of
Quality



“Ireland's leading farmer owned Dairy and Agri Co-operative that delivers sustainable global solutions”

Located in Munster, in the heart of Ireland's most green and fertile milk production region, Dairygold processes c.960 million litres of milk annually (18% of the Irish Milk pool) from its 3,000 milk suppliers. Our competitive grass based production model places us at the forefront of dairy farming efficiency allowing us to compete with the very best internationally.

The Society headquarters are located in Mitchelstown, Co. Cork. We are a multipurpose Co-operative with three distinct business, Dairy, Agri and Retail.



DAIRY BUSINESS

Dairygold Food Ingredients (DFI) is Ireland's second largest milk processor. We source milk of the highest quality solely from our Members' grass-fed herds based in Munster. We supply products worldwide through our sales offices in Ireland, the UK, France, Germany and Spain and through established partnerships including the Irish Dairy Board.

Building on experience in Dairy Essentials, Cheese Solutions and Consumer Foods, we provide customers with innovative, cost effective, dairy ingredients. Dairy Essentials includes milk powders and proteins, rennet casein, dispersible/soluble caseinates, butter and a variety of whey products.



Cheese Solutions range include cheddar, speciality (hard/semi-hard), formatted (grated sliced and diced), soft and processed cheese and cheese powders.



In the business environment, innovation is crucial. DFI is continually developing novel technical solutions, through its R&D facilities to provide our customers with a true point of difference.

DFI's manufacturing facilities operate in line with international standards providing quality assured products.

Dairygold Food Ingredients Operations



AGRI BUSINESS

Dairygold Agri Business is one of the country's leading agri businesses and is our key interface with our milk suppliers and farmer customers. It is engaged in the supply of a wide range of agricultural inputs and provides support and advisory services to farmers.

The business is focussed on supporting viable and sustainable farming in our catchment area to ensure a consistent supply of high quality milk.

Operations

- **Manufacture & Sales of Animal Feeds**
- **Fertiliser & Farm Requisites Sales**
- **Grain Operations**
- **Advisory Services**
- **AI and Milk Recording**



RETAIL BUSINESS



Dairygold Retail Business is operated across the Munster area under Co-op SuperStores and Co-op Stores retail brands. This business services its customers' needs from 32 regionally based stores and seven strategically located urban Co-op SuperStores.

While all stores offer a full range of Feed, Fertilizer and Farm requirements, the Co-op SuperStores offer a wide range of products across a multitude of categories, including, Hardware, Building, Garden, Home and Agri supplies. The Co-op Stores are rural based outlets stocking a select range of hardware and a comprehensive range in yard and farm hardware.

Product Offering

- > Paint and Décor
- > DIY
- > Plumbing
- > Heating
- > Electrical
- > Fuel
- > Household
- > Hardware
- > Builders Providers
- > Farm Supplies & Agri



KEY FIGURES

- > **Over 8,000 Shareholders**
- > **Over 3,000 Milk Producers**
- > **Over 700 Grain Suppliers**
- > **Over 1,100 employees**
- > **Milk Processed - c.960 million litres**
- > **Grain Purchased – c.120,000 tonnes**
- > **Animal Feeds Sales – c.225,000 tonnes**
- > **Turnover – c. €750 million**
- > **Generating an EBITDA of 5%**
- > **Paying a leading price for Members' inputs**
- > **Net Asset Value €250 million**





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